



Global Industrial  
Cooperation Conference

25-28 April 2010  
Budapest



The Global Offset & Countertrade Association (GOCA) and the UK's A|D|S, in association with the Deutsches Kompensations Forum (DKF), are delighted to announce the 4<sup>th</sup>

# GLOBAL INDUSTRIAL CO-OPERATION CONFERENCE

**April 25-28, 2010**  
**Marriott Hotel Budapest, Hungary**

Sponsored by



**Online conference registration is now available**  
at [www.globaloffset.org/html/conferences-upcoming.htm](http://www.globaloffset.org/html/conferences-upcoming.htm)

## THE CONFERENCE SPEAKERS

The range of speakers has been identified by a dedicated international organising committee which has been working on putting together the agenda, based on feedback from attendees at previous conferences.

Named invited Government speakers (most of whom have confirmed) include: Friedrich Machinek (Austria); Dan Duguay (Canada); Daniela Fina (Colombia); Patrik Stupin (Croatia); Martin Sticha (Czech Republic); Sonja Siegismund (Denmark); Henrik Rähjä (Finland); Dr Sandor Szabo (Hungary); Bina Bar-On (Israel); Tong-Soo Chung (Korea, Republic of); Rini Goos (Netherlands); Jon Gunnheim (Norway); Teresa De Risi and Pieter Burger (South Africa); Niklas Alm (Sweden); Peter Emch (Switzerland); Ismail Tohumcu and Arzu Bozkir (Turkey); and Matar Ali Al Romaithi (UAE), a speaker from the European Defence Agency (EDA) has been invited to speak on a range of matters, including the EDA's Offset Code of Conduct.

Named invited Non-Government speakers (most of whom have also confirmed) include: Dr Katharina Weiner (Baker & McKenzie); Phil Georgariu (Lockheed Martin); Martin Elbourne (BAE Systems); Margalit Yaniv (Elta); and Mark Pyman (Transparency International); and Grant Rogan (Blenheim Capital).

Meanwhile, other speakers are also being actively sought for a number of additional countries, including: Brazil, Greece, Indonesia, Malaysia, Poland, Portugal, Romania, Spain, United Kingdom, and the United States of America.

## FORMAT

The Conference will include some two days' worth of presentations by the above speakers, either separately or as part of themed panel discussion sessions, interspersed with copious networking breaks. There will also be half a day's worth of training workshops, on the morning of Wednesday 28<sup>th</sup> April, whose subject matter, scope and content has been put together by a separate dedicated training organising committee, again based on feedback from delegates at previous conferences.

In addition, there will be representatives of several Hungarian defence industry companies present for arranged meetings.

## THE HOTEL

GICC 2010 will be held in the Budapest Marriott Hotel, which is located in central Budapest, and boasts superb panoramic views over the Danube River and the Castle District. For more details on the hotel please

visit <http://www.marriott.com/hotels/travel/BUDHU?groupCode=sltslta&app=resvlink&fromDate=4/22/10&toDate=5/1/10>



We have negotiated special accommodation rates for conference delegates who wish to stay at the Budapest Marriott Hotel. These special rates are:

Room Type	Cost
Standard Single Room	€150/night + VAT + city tax
Executive extra charge	Add €60 to the cost of your room per night + VAT + city tax
Corner Suite	€420/night + VAT + city tax



## NETWORKING EVENTS

The conference will begin with a Welcome Reception on Sunday 25 April which will be hosted by Blenheim Capital Partners, official sponsor of the conference. The Welcome Reception will take place at the nearby Academy of Science [www.mta.hu/index.php?id=406&type=0](http://www.mta.hu/index.php?id=406&type=0)

A Cocktail Reception is due to take place on the "Európa Hajó" [www.europahajo.hu/index.php?option=com\\_content&view=article&id=50&Itemid=75](http://www.europahajo.hu/index.php?option=com_content&view=article&id=50&Itemid=75) weather permitting, as it sails along the River Danube, on the evening of Monday 26 April.



On Tuesday 27 April you will be invited to dine at the National Gallery [www.mng.hu/en](http://www.mng.hu/en) in the former Royal Palace of Buda, in the historical Castle District of Budapest.

## GUIDES TO BUDAPEST INCLUDE:

<http://www.lonelyplanet.com/hungary/budapest>

<http://www.budapest-tourist-guide.com/>

[http://www.talkingcities.co.uk/budapest\\_pages/budap\\_main.htm](http://www.talkingcities.co.uk/budapest_pages/budap_main.htm)

<http://cityguide.budapestrooms.com/>

<http://www.hungarybudapestguide.com/>

Online conference registration is now available via the GOCA website [www.regonline.com/global industrial cooperation conference](http://www.regonline.com/global_industrial_cooperation_conference)

## REGISTRATION FEES

### A|D|S, GOCA and DKF Members:

**US\$650** (early-bird rate until 11 March 2010)

**US\$790** (conference fee for registrations received between 11 March and 10 April 2010)

**Late Fee US\$840** (for conference registrations received after 11 April 2010)

### Non-Members:

**US\$1,170** (early-bird rate until 11 March 2010)

**US\$1,290** (conference fee for registrations received between 11 March and 10 April 2010)

**Late Fee US\$1,340** (for conference registrations received after 11 April 2010)

### Spouses' Fee:

**US\$100**

The Hungarian Ministry of Defense has prepared a two-day tour of Budapest and its surroundings. The spouse/partner program also includes the Welcome Reception on April 25<sup>th</sup>, the Cocktail Reception on April 26<sup>th</sup> and the Reception and Conference Dinner on April 27<sup>th</sup>. The fee for the spouse/partner program is \$100. It is very important that all spouses or partners who wish to participate in these fabulous events must register online ahead of time. To register your spouse/partner online, please visit the upcoming conference section of the GOCA website [www.regonline.com/global industrial cooperation conference](http://www.regonline.com/global_industrial_cooperation_conference)

## FURTHER INFORMATION

For further information on GICC 2010, please contact:

**Victoria Flett**

A|D|S

Tel: +44 (0)1428 602621

[victoria.flett@adsgroup.org.uk](mailto:victoria.flett@adsgroup.org.uk)

OR

**Katy Bubolz**

GOCA

Tel: +1 202 887 9011

[kbubolz@ibgc.com](mailto:kbubolz@ibgc.com)

## BUILDING ON SUCCESS

Comments from previous GICC conferences have included:

“The conference was magnificent in many aspects”

“This has been one of the best offset conferences I have ever been to”

“The event was flawless due to the untiring efforts of the organizers”

**GICC 2010 will be supported by**



**MINISTRY FOR NATIONAL DEVELOPMENT AND ECONOMY  
REPUBLIC OF HUNGARY**